

REPORT 401
28-Jul-93

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[illegible]

OPERATING BUDGET
SALARIES & BENEFITS

	12-31-92	JAN 93	FEB 93	MAR 93	APR 93	MAY 93	JUN 93	JUL 93	AUG 93	SEP 93	OCT 93	NOV 93	DEC 93		
EMPLOYEES															
* Plant FT	6	6	6	6	6	6	6	6	6	6	6	6	6	6	6
* Plant PT	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
* Construction FT	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
* Construction PT	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
* G&A FT	6	6	6	6	6	6	6	6	6	6	6	6	6	6	6
* G&A PT	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
* Mktg/Oth FT	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2
* Mktg/Oth PT	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1
Total Full-Time	14	14	14	14	14	14	14	14	14	14	14	14	14	14	14
Total Part-Time	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1
SALARY EXPENSE															
4Q 92		JAN 93	FEB 93	MAR 93	APR 93	MAY 93	JUN 93	JUL 93	AUG 93	SEP 93	OCT 93	NOV 93	DEC 93	TOTAL	% Rev
4001 * Plant Salaries	\$31,170	\$11,785	\$11,399	\$12,038	\$12,249	\$11,859	\$12,339	\$12,339	\$12,531	\$12,690	\$12,290	\$12,690	\$13,091	\$147,900	4.5%
4002 * Plant Overtime	\$5,913	\$1,459	\$1,390	\$1,613	\$1,543	\$1,473	\$1,559	\$1,559	\$1,559	\$1,588	\$1,518	\$1,588	\$1,661	\$18,508	0.6%
4004 * Const Salaries	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.0%
4007 * G&A Salaries	\$30,393	\$11,181	\$10,986	\$11,722	\$11,502	\$11,283	\$11,815	\$11,922	\$12,029	\$12,029	\$11,799	\$12,029	\$12,258	\$140,535	4.3%
4008 * G&A Overtime	\$1,107	\$676	\$644	\$757	\$724	\$691	\$724	\$740	\$756	\$756	\$722	\$756	\$791	\$8,737	0.3%
4010 * Mktg/Oth Sal	\$11,904	\$4,136	\$4,136	\$4,136	\$4,136	\$4,136	\$4,136	\$4,136	\$4,136	\$4,136	\$4,136	\$4,136	\$4,136	\$49,632	1.5%
4015 * Incentives/Promo	\$3,549	\$800	\$800	\$800	\$800	\$800	\$800	\$800	\$800	\$800	\$800	\$800	\$800	\$7,200	0.2%
4095 * Capitalized Wages	(\$14,325)	(\$8,069)	(\$7,777)	(\$8,110)	(\$7,902)	(\$7,688)	(\$7,782)	(\$7,768)	(\$7,819)	(\$7,862)	(\$7,713)	(\$7,843)	(\$7,950)	(\$94,303)	-2.9%
Sub-Total	\$69,711	\$21,746	\$21,358	\$23,356	\$22,852	\$22,354	\$23,391	\$23,526	\$23,792	\$23,937	\$23,350	\$23,956	\$24,567	\$278,209	8.4%
TAXES & BENEFITS															
															% Sal
4020 * FICA	\$6,039	\$2,283	\$2,229	\$2,407	\$2,353	\$2,299	\$2,384	\$2,394	\$2,418	\$2,433	\$2,376	\$2,432	\$2,489	\$28,497	7.8%
4021 * FUTA	\$153	\$365	\$274	\$216	\$174	\$133	\$83	\$74	\$74	\$75	\$75	\$67	\$50	\$1,060	0.5%
4024 * Unemployment	\$1,767	\$2,491	\$1,868	\$1,472	\$1,189	\$906	\$506	\$509	\$509	\$509	\$510	\$454	\$339	\$11,322	3.1%
4028 * Work Comp	\$2,788	\$806	\$563	\$657	\$634	\$610	\$641	\$641	\$643	\$653	\$628	\$653	\$677	\$7,626	2.1%
4029 * Life Ins	\$181	\$68	\$68	\$69	\$69	\$69	\$69	\$69	\$69	\$69	\$69	\$69	\$69	\$826	0.2%
4030 * Medical Ins	\$8,100	\$3,051	\$3,051	\$3,051	\$3,051	\$3,051	\$3,051	\$3,051	\$3,051	\$3,051	\$3,051	\$3,051	\$3,051	\$36,612	10.0%
4031 * Disability Ins	\$0	\$107	\$107	\$107	\$107	\$107	\$108	\$108	\$108	\$108	\$108	\$108	\$108	\$1,291	0.4%
4040 * Other Benefits	\$200	\$220	\$220	\$220	\$220	\$220	\$220	\$220	\$220	\$220	\$220	\$220	\$1,550	\$3,970	1.1%
4041 * Employer 401k	\$354	\$577	\$412	\$330	\$303	\$248	\$220	\$192	\$165	\$110	\$83	\$83	\$27	\$2,750	0.8%
4060 * Training	\$1,740	\$600	\$600	\$600	\$600	\$600	\$600	\$600	\$600	\$600	\$600	\$600	\$600	\$7,200	2.0%
4070 * Uniforms	\$1,113	\$225	\$225	\$225	\$225	\$225	\$225	\$225	\$225	\$225	\$225	\$225	\$225	\$2,700	0.7%
4097 * Allocated SCA	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.0%
4098 * 3 Rivers Alloc	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.0%
4099 * Hqtr Allocation	\$15,330	\$5,722	\$5,652	\$5,586	\$5,977	\$5,931	\$5,552	\$5,540	\$6,122	\$6,131	\$6,111	\$6,103	\$5,533	\$69,060	19.2%
4105 * Contract Labor	\$1,000	\$100	\$100	\$100	\$100	\$100	\$100	\$100	\$100	\$100	\$100	\$100	\$100	\$1,200	0.3%
4032 * Med Admin Cost	\$3,100	\$1,142	\$1,142	\$1,142	\$1,142	\$1,142	\$1,142	\$1,142	\$1,142	\$1,142	\$1,142	\$1,142	\$1,142	\$13,704	3.8%
TOTAL WAGES & BENEFITS	\$111,576	\$39,305	\$37,889	\$39,538	\$38,996	\$37,995	\$38,352	\$38,393	\$39,238	\$39,363	\$38,648	\$39,283	\$40,547	\$467,527	
Expense % of Revenue.....	14.2%	14.0%	14.3%	14.0%	14.6%	14.2%	14.3%	14.3%	14.2%	13.7%	13.3%	13.5%	13.9%	14.1%	
Plant OT % Salaries.....	19.0%	12.4%	12.2%	12.8%	12.6%	12.4%	12.6%	12.6%	12.4%	12.5%	12.3%	12.5%	12.7%	12.5%	
G&A OT % of Salaries.....	3.6%	6.0%	5.9%	6.5%	6.3%	6.1%	6.1%	6.2%	6.3%	6.3%	6.1%	6.3%	6.5%	6.2%	
Benefits % of Wages.....	24%	31%	29%	27%	26%	25%	23%	23%	23%	23%	23%	23%	26%	25%	
Equivalent Employees.....	12	12	12	12	12	12	12	12	12	12	12	12	12	12	
Basic Subs per Equiv Employee.....	739	750	750	753	755	756	757	757	759	763	767	770	773		
Basic + 1/2 Pay Subs per Equiv Employee.....	951	967	966	968	970	973	974	974	977	982	987	991	995		

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EXPENSE FACTORS:		4Q 92	JAN 93	FEB 93	MAR 93	APR 93	MAY 93	JUN 93	JUL 93	AUG 93	SEP 93	OCT 93	NOV 93	DEC 93		
Plant Elec Per Mile....	\$20.50	\$21.53	\$21.53	\$21.53	\$21.53	\$21.53	\$21.53	\$21.53	\$21.53	\$21.53	\$21.53	\$21.53	\$21.53	\$21.53		
Pole Rent Per O/H Mile.	\$11.50	\$13.00	\$13.00	\$13.00	\$13.00	\$13.00	\$13.00	\$13.00	\$13.00	\$13.00	\$13.00	\$13.00	\$13.00	\$13.00		
PLANT EXPENSE		4Q 92	JAN 93	FEB 93	MAR 93	APR 93	MAY 93	JUN 93	JUL 93	AUG 93	SEP 93	OCT 93	NOV 93	DEC 93	TOTAL	% Rev
4120 Plant Elec	\$42,927	\$4,629	\$4,629	\$4,629	\$4,629	\$4,629	\$4,629	\$4,629	\$4,629	\$4,629	\$4,629	\$4,629	\$4,629	\$4,629	\$55,547	1.7%
4140 * Freight	\$225	\$50	\$50	\$50	\$50	\$50	\$50	\$50	\$50	\$50	\$50	\$50	\$50	\$50	\$600	0.0%
4150 * Parts & Supplies	\$900	\$300	\$300	\$300	\$300	\$300	\$300	\$300	\$300	\$300	\$300	\$300	\$300	\$300	\$3,600	0.1%
4151 * Property Taxes	\$30,750	\$5,300	\$5,300	\$5,300	\$5,300	\$5,300	\$5,300	\$5,300	\$5,300	\$5,300	\$5,300	\$5,300	\$5,300	\$5,300	\$63,800	1.9%
4159 Pole Rent	\$22,718	\$2,652	\$2,652	\$2,652	\$2,652	\$2,652	\$2,652	\$2,652	\$2,652	\$2,652	\$2,652	\$2,652	\$2,652	\$2,652	\$31,824	1.0%
4185 * Right of Way	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.0%
4169 * Rent—Head End	\$4,407	\$1,250	\$1,250	\$1,250	\$1,250	\$1,250	\$1,250	\$1,250	\$1,250	\$1,250	\$1,250	\$1,250	\$1,250	\$1,250	\$15,000	0.5%
4180 * R&M Converters	\$0	\$100	\$100	\$100	\$100	\$100	\$100	\$100	\$100	\$100	\$100	\$100	\$100	\$100	\$1,200	0.0%
4181 * R&M Elec Equip	\$1,800	\$500	\$500	\$500	\$500	\$500	\$500	\$500	\$500	\$500	\$500	\$500	\$500	\$500	\$6,000	0.2%
4182 * Pole Relocation	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.0%
4183 * R&M Other	\$750	\$150	\$150	\$150	\$150	\$150	\$150	\$150	\$150	\$150	\$150	\$150	\$150	\$150	\$1,800	0.1%
4190 * Vehicles—Gas	\$6,600	\$1,470	\$1,470	\$1,470	\$1,470	\$1,470	\$1,470	\$1,470	\$1,470	\$1,470	\$1,470	\$1,470	\$1,470	\$1,470	\$17,640	0.5%
4191 * Vehicles—Ins	\$3,075	\$882	\$882	\$882	\$882	\$882	\$882	\$882	\$882	\$882	\$882	\$882	\$882	\$882	\$10,578	0.3%
4192 * Vehicles—Licenses	\$300	\$75	\$75	\$75	\$75	\$75	\$75	\$75	\$75	\$75	\$75	\$75	\$75	\$75	\$900	0.0%
4193 * Vehicles—R&M	\$1,800	\$688	\$688	\$688	\$688	\$688	\$688	\$688	\$688	\$688	\$688	\$688	\$688	\$688	\$8,256	0.2%
4195 * Capitalized Exp	(\$1,437)	(\$849)	(\$849)	(\$849)	(\$849)	(\$849)	(\$849)	(\$849)	(\$849)	(\$849)	(\$849)	(\$849)	(\$849)	(\$849)	(\$10,190)	-0.3%
* Other	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.0%
TOTAL PLANT EXPENSE	\$114,815	\$17,196	\$17,196	\$17,196	\$17,196	\$17,196	\$17,196	\$17,196	\$17,196	\$17,196	\$17,196	\$17,196	\$17,196	\$17,196	\$206,355	
Expense % of Revenue.....	14.8%	6.5%	6.5%	6.5%	6.4%	6.4%	6.4%	6.4%	6.2%	6.0%	5.9%	5.9%	5.9%	5.9%	6.2%	
Expense/Sub.....	\$4.34	\$1.92	\$1.91	\$1.91	\$1.90	\$1.90	\$1.89	\$1.89	\$1.89	\$1.89	\$1.88	\$1.87	\$1.86	\$1.86	\$1.89	
Expense/Mile.....	\$55.11	\$37.67	\$79.98	\$79.98	\$79.98	\$79.98	\$79.98	\$79.98	\$79.98	\$79.98	\$79.98	\$79.98	\$79.98	\$79.98	\$79.98	
Vehicles: Cars	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
Vans	4	4	4	4	4	4	4	4	4	4	4	4	4	4	4	
Pick—Ups	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	
Buckets	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	
Total.....	6	6	6	6	6	6	6	6	6	6	6	6	6	6	6	
Vehicle Exp/Vehicle.....	\$654	\$519	\$519	\$519	\$519	\$519	\$519	\$519	\$519	\$519	\$519	\$519	\$519	\$519	\$519	

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SERVICE EXPENSE	4Q 92	JAN 93	FEB 93	MAR 93	APR 93	MAY 93	JUN 93	JUL 93	AUG 93	SEP 93	OCT 93	NOV 93	DEC 93	TOTAL	% Rev
4210 Cinemax Fees	\$19,247	\$4,128	\$4,064	\$3,956	\$3,953	\$3,950	\$3,955	\$3,968	\$3,967	\$3,974	\$3,989	\$4,010	\$4,024	\$47,939	1.5%
4220 Disney Fees	\$11,331	\$3,396	\$3,380	\$3,367	\$3,365	\$3,376	\$3,393	\$3,404	\$3,410	\$3,420	\$3,444	\$3,467	\$3,490	\$40,912	1.2%
4230 HBO Fees	\$33,043	\$9,208	\$9,413	\$9,414	\$9,407	\$9,412	\$9,433	\$9,463	\$9,466	\$9,457	\$9,443	\$9,440	\$9,447	\$113,004	3.4%
4231 Reg Sport Fees	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.0%
4240 TMC Fees	\$642	\$236	\$303	\$302	\$302	\$319	\$321	\$321	\$337	\$346	\$348	\$349	\$350	\$3,835	0.1%
4245 Tigervision Fees	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.0%
4250 Showtime Fees	\$11,563	\$3,740	\$3,740	\$3,740	\$3,740	\$3,740	\$3,740	\$3,740	\$3,740	\$3,740	\$3,740	\$3,740	\$3,740	\$44,883	1.4%
Other 1	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.0%
Other 2	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.0%
Sub-Total	\$75,827	\$20,708	\$20,900	\$20,780	\$20,768	\$20,797	\$20,842	\$20,897	\$20,921	\$20,938	\$20,965	\$21,006	\$21,052	\$250,573	7.6%
4259 AMC Fees	\$7,940	\$1,430	\$1,441	\$1,443	\$1,447	\$1,451	\$1,453	\$1,453	\$1,455	\$1,461	\$1,469	\$1,476	\$1,482	\$17,457	0.5%
4260 A&E Fees	\$1,072	\$241	\$243	\$243	\$244	\$245	\$245	\$245	\$246	\$247	\$248	\$249	\$250	\$2,946	0.1%
4272 BET Fees	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.0%
4262 C-Span Fees	\$932	\$197	\$198	\$198	\$199	\$199	\$200	\$200	\$200	\$201	\$202	\$203	\$204	\$2,400	0.1%
4274 Family Fees	\$3,176	\$983	\$990	\$992	\$995	\$997	\$999	\$999	\$1,000	\$1,004	\$1,010	\$1,015	\$1,019	\$12,002	0.4%
4281 Country Music	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.0%
4261 CNN Fees	\$6,882	\$1,984	\$1,999	\$2,002	\$2,007	\$2,013	\$2,015	\$2,015	\$2,019	\$2,027	\$2,036	\$2,047	\$2,056	\$24,222	0.7%
4273 Discovery Fees	\$3,838	\$1,028	\$1,035	\$1,037	\$1,040	\$1,043	\$1,044	\$1,044	\$1,046	\$1,050	\$1,056	\$1,061	\$1,065	\$12,548	0.4%
4263 ESPN Fees	\$14,822	\$4,915	\$4,952	\$4,960	\$4,973	\$4,986	\$4,993	\$4,993	\$5,001	\$5,022	\$5,048	\$5,073	\$5,094	\$60,010	1.8%
4288 VH-1 Fees	\$1,323	\$357	\$360	\$361	\$362	\$363	\$363	\$363	\$364	\$365	\$367	\$369	\$370	\$4,364	0.1%
4278 Regional Sports	\$1,641	\$509	\$513	\$514	\$515	\$517	\$517	\$517	\$518	\$520	\$523	\$526	\$528	\$6,219	0.2%
4286 E Entertainment	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.0%
4283 HSE Fees	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.0%
4276 Learning Fees	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.0%
4264 Lifetime Fees	\$3,706	\$894	\$900	\$902	\$904	\$907	\$908	\$908	\$909	\$913	\$918	\$922	\$926	\$10,911	0.3%
4272 KBL Netw/Fees	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.0%
4265 MTV Fees	\$6,352	\$1,340	\$1,351	\$1,353	\$1,356	\$1,360	\$1,362	\$1,362	\$1,364	\$1,370	\$1,377	\$1,383	\$1,389	\$16,366	0.5%
4266 Nashville Fees	\$4,764	\$1,251	\$1,260	\$1,263	\$1,266	\$1,269	\$1,271	\$1,271	\$1,273	\$1,278	\$1,285	\$1,291	\$1,297	\$15,275	0.5%
4267 Nickelodeon Fees	\$6,352	\$1,340	\$1,351	\$1,353	\$1,356	\$1,360	\$1,362	\$1,362	\$1,364	\$1,370	\$1,377	\$1,383	\$1,389	\$16,366	0.5%
4268 USA Fees	\$6,617	\$2,011	\$2,026	\$2,029	\$2,035	\$2,040	\$2,043	\$2,043	\$2,046	\$2,054	\$2,065	\$2,075	\$2,084	\$24,549	0.7%
4277 Weather Fees	\$2,307	\$630	\$636	\$636	\$636	\$640	\$640	\$640	\$641	\$644	\$648	\$651	\$653	\$7,668	0.2%
4269 WGN Fees	\$405	\$137	\$138	\$138	\$138	\$139	\$139	\$139	\$139	\$140	\$140	\$141	\$142	\$1,669	0.1%
4270 WOR Fees	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.0%
4271 WTBS Fees	\$1,408	\$223	\$225	\$225	\$226	\$227	\$227	\$227	\$227	\$228	\$229	\$231	\$232	\$2,728	0.1%
4280 TNT Fees	\$10,587	\$3,574	\$3,601	\$3,607	\$3,617	\$3,626	\$3,631	\$3,631	\$3,637	\$3,652	\$3,671	\$3,689	\$3,705	\$43,644	1.3%
4277 Weather Equip.	\$280	\$280	\$280	\$280	\$280	\$280	\$280	\$280	\$280	\$280	\$280	\$280	\$280	\$3,380	0.1%
4284 Cartoon	\$0	\$0	\$0	\$0	\$0	\$0	\$363	\$363	\$364	\$365	\$367	\$369	\$370	\$2,562	0.1%
4287 CNBC	\$1,082	\$360	\$362	\$363	\$364	\$365	\$366	\$366	\$366	\$368	\$369	\$392	\$393	\$4,635	0.1%
4285 WABC	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.0%
Sub-Total	\$85,466	\$23,704	\$23,881	\$23,919	\$23,983	\$24,045	\$24,440	\$24,441	\$24,479	\$24,580	\$24,707	\$24,825	\$24,928	\$291,932	8.8%
4410 Bad Debts	\$6,288	\$2,115	\$2,125	\$2,129	\$2,137	\$2,143	\$2,145	\$2,147	\$2,213	\$2,305	\$2,316	\$2,326	\$2,335	\$26,435	0.8%
4412 Bad Debt Collect	\$786	\$264	\$266	\$266	\$267	\$268	\$268	\$268	\$277	\$288	\$290	\$291	\$292	\$3,304	0.1%
Sub-Total	\$7,074	\$2,379	\$2,390	\$2,395	\$2,404	\$2,411	\$2,413	\$2,415	\$2,489	\$2,593	\$2,606	\$2,617	\$2,627	\$29,739	0.9%
4419 * Bill Collection	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.0%
4420 * Billing-Equip	\$850	\$850	\$850	\$850	\$850	\$850	\$850	\$850	\$850	\$850	\$850	\$850	\$850	\$10,200	0.3%
4421 Billing-Postage	\$7,411	\$2,681	\$2,701	\$2,705	\$2,713	\$2,720	\$2,723	\$2,724	\$2,728	\$2,739	\$2,754	\$2,767	\$2,778	\$32,733	1.0%
4422 Billing-Process	\$9,793	\$3,306	\$3,331	\$3,337	\$3,346	\$3,354	\$3,359	\$3,359	\$3,364	\$3,376	\$3,396	\$3,412	\$3,427	\$40,370	1.2%
4423 * Billing-Supplies	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.0%
Sub-Total	\$18,054	\$6,837	\$6,882	\$6,892	\$6,908	\$6,924	\$6,932	\$6,933	\$6,942	\$6,968	\$7,000	\$7,029	\$7,055	\$83,303	2.5%
4440 Copyright	\$1,976	\$6,468	\$6,468	\$6,468	\$6,468	\$6,468	\$6,468	\$6,468	\$6,468	\$6,468	\$6,468	\$6,468	\$6,468	\$101,616	3.1%
4460 Franchise Fees	\$25,544	\$8,590	\$8,632	\$8,646	\$8,660	\$8,706	\$8,714	\$8,721	\$8,989	\$9,365	\$9,410	\$9,450	\$9,486	\$107,390	3.3%
4460 Program Guides	\$3,113	\$1,053	\$1,054	\$1,057	\$1,059	\$1,062	\$1,062	\$1,062	\$1,066	\$1,071	\$1,077	\$1,081	\$1,086	\$12,790	0.4%
Sub-Total	\$30,634	\$18,111	\$18,153	\$18,172	\$18,207	\$18,236	\$18,244	\$18,251	\$18,523	\$18,904	\$18,954	\$19,000	\$19,040	\$221,796	6.7%
TOTAL SERVICE EXPENSE	\$217,055	\$71,738	\$72,207	\$72,158	\$72,269	\$72,414	\$72,871	\$72,936	\$73,354	\$73,983	\$74,232	\$74,477	\$74,702	\$877,343	
Expense % of Revenue.....	27.6%	27.1%	27.2%	27.1%	27.1%	27.0%	27.2%	27.2%	26.5%	25.7%	25.6%	25.6%	25.6%	26.6%	
Basic Costs % Bas Rev..	15.1%	12.5%	12.6%	12.6%	12.6%	12.6%	12.8%	12.8%	12.3%	11.7%	11.7%	11.7%	11.7%	12.3%	
Basic Costs per Sub....	\$3.23	\$2.65	\$2.65	\$2.65	\$2.65	\$2.65	\$2.69	\$2.69	\$2.69	\$2.69	\$2.69	\$2.69	\$2.69	\$2.68	
Pay Costs % Pay Rev.....	53.1%	43.6%	44.5%	44.5%	44.5%	44.4%	44.3%	44.3%	44.3%	44.2%	44.1%	44.1%	44.0%	44.3%	
Pay Costs per Unit.....	\$4.96	\$4.02	\$4.03	\$4.02	\$4.02	\$4.01	\$4.00	\$4.00	\$4.00	\$3.99	\$3.98	\$3.97	\$3.97	\$4.00	

STAR CABLE

OPERATING BUDGET

REPORT 504

OHIO URBAN LARGE

2A-11-03

STAR CABLE
OH08 OHIO URBAN LARGE OPERATOR

OPERATING BUDGET
MARKETING & OTHER EXPENSE

REPORT 505
28-Jul-93

MARKETING	4Q 92	JAN 93	FEB 93	MAR 93	APR 93	MAY 93	JUN 93	JUL 93	AUG 93	SEP 93	OCT 93	NOV 93	DEC 93	TOTAL	% Rev
4310 * Adv-Direct Mail	\$400	\$0	\$400	\$400	\$0	\$0	\$0	\$0	\$400	\$400	\$400	\$400	\$0	\$2,400	0.1%
4320 * Adv-Newspaper	\$1,500	\$0	\$200	\$200	\$0	\$0	\$0	\$0	\$200	\$200	\$200	\$200	\$200	\$1,400	0.0%
4330 * Adv-Yellow Pages	\$200	\$100	\$100	\$100	\$100	\$100	\$100	\$100	\$100	\$100	\$100	\$100	\$100	\$1,200	0.0%
4340 * Contract Sales	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.0%
4350 * Adv-Radio	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.0%
4360 * Bill Stuffers	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.0%
4370 * Literature	\$1,200	\$400	\$400	\$400	\$0	\$400	\$0	\$400	\$0	\$400	\$0	\$400	\$0	\$2,800	0.1%
4380 * Other	\$0	\$1,322	\$1,328	\$1,330	\$1,335	\$1,339	\$1,341	\$1,342	\$1,383	\$1,441	\$1,448	\$1,454	\$1,459	\$16,522	0.5%
4390 * Promos/Incentives	\$1,200	\$130	\$130	\$130	\$130	\$130	\$130	\$130	\$130	\$130	\$130	\$130	\$130	\$1,560	0.0%
TOTAL MARKETING EXPENSE	\$4,500	\$1,952	\$2,558	\$2,560	\$1,565	\$1,969	\$1,571	\$1,972	\$2,213	\$2,671	\$2,278	\$2,684	\$1,889	\$25,882	
Expense % of Revenue.....	0.6%	0.7%	1.0%	1.0%	0.6%	0.7%	0.6%	0.7%	0.6%	0.9%	0.8%	0.9%	0.6%	0.8%	
Exp per Gross Connect..	\$4.05	\$7	\$9	\$8	\$5	\$6	\$5	\$6	\$6	\$7	\$6	\$7	\$5	\$6	
Exp per Net Gain.....	\$48.71	(\$84)	(\$142)	\$332	\$48	\$42	\$56	\$297	\$56	\$39	\$34	\$44	\$35	\$70	

ACCOUNT DESCRIPTION	A/C NUMBER	STAR CABLE -OHIO CITY												TOTALS
		JAN	FEB	MAR	APR	MAY	JUN	JULY	AUG	SEP	OCT	NOV	DEC	
SALARIES & WAGES – PLANT	4001	11,785.27	11,399.13	12,638.52	12,248.86	11,859.19	12,339.66	12,339.66	12,530.23	12,689.95	12,288.90	12,689.95	13,091.00	147,900.33
SALARIES & WAGES – PLANT O/T	4002	1,459.62	1,390.12	1,613.21	1,543.07	1,472.93	1,559.41	1,559.41	1,559.41	1,588.16	1,515.97	1,588.16	1,660.35	18,509.84
SALARIES & WAGES – MAINT	4004	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
SALARIES & WAGES – MAINT O/T	4005	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
SALARIES & WAGES – G & A	4007	11,180.76	10,966.20	11,721.60	11,502.19	11,282.77	11,814.69	11,922.18	12,029.04	12,029.04	11,799.88	12,029.04	12,258.21	140,535.61
SALARIES & WAGES – G & A O/T	4008	675.86	643.68	756.99	724.08	691.17	724.08	740.20	756.23	756.23	721.86	756.23	790.61	8,737.22
SALARIES & WAGES & COMM – MKTG	4010	4,136.00	4,136.00	4,136.00	4,136.00	4,136.00	4,136.00	4,136.00	4,136.00	4,136.00	4,136.00	4,136.00	4,136.00	49,632.00
INCENTIVES & PROMOTIONS	4015	600.00	600.00	600.00	600.00	600.00	600.00	600.00	600.00	600.00	600.00	600.00	600.00	7,200.00
SUB TOTAL – SALARIES & WAGES		29,837.52	29,135.13	31,466.33	30,754.19	30,042.06	31,173.83	31,297.45	31,610.92	31,799.39	31,062.61	31,799.39	32,536.17	372,515.00
PAYROLL TAX – FICA	4020	2,282.57	2,228.84	2,407.17	2,352.70	2,298.22	2,384.80	2,394.25	2,418.24	2,432.65	2,376.29	2,432.65	2,489.02	28,497.40
PAYROLL TAX – FUTA	4021	365.21	273.91	215.81	174.31	132.80	83.00	74.70	74.70	74.70	74.70	66.40	49.80	1,660.05
PAYROLL TAX – LOCAL UNEMPLOYMENT	4024	2,490.84	1,868.13	1,471.86	1,188.81	905.76	566.10	509.49	509.49	509.49	509.49	452.88	339.66	11,322.00
WORK COMP	4026	605.74	582.74	656.99	633.76	610.53	640.57	641.25	643.70	652.65	628.72	652.65	676.58	7,625.89
SUB TOTAL – PAYROLL TAXES		5,744.36	4,953.62	4,751.83	4,349.57	3,947.31	3,674.47	3,619.70	3,646.13	3,669.50	3,589.21	3,604.59	3,555.06	49,105.34
LIFE INSURANCE	4029	68.88	68.88	68.88	68.88	68.88	68.88	68.88	68.88	68.88	68.88	68.88	68.88	826.56
ESTIMATED MEDICAL CLAIMS	4030	3,051.00	3,051.00	3,051.00	3,051.00	3,051.00	3,051.00	3,051.00	3,051.00	3,051.00	3,051.00	3,051.00	3,051.00	36,612.00
DISABILITY CLAIMS	4031	107.63	107.63	107.63	107.63	107.63	107.63	107.63	107.63	107.63	107.63	107.63	107.63	1,291.50
MEDICAL BENEFIT ADMIN COST	4032	1,142.00	1,142.00	1,142.00	1,142.00	1,142.00	1,142.00	1,142.00	1,142.00	1,142.00	1,142.00	1,142.00	1,142.00	13,704.00
SUB TOTAL – INSURANCE		4,369.51	4,369.51	4,369.51	4,369.51	4,369.51	4,369.51	4,369.51	4,369.51	4,369.51	4,369.51	4,369.51	4,369.51	52,434.06
EMPLOYER 401 (K)	4041	577.5	412.5	330	302.5	247.5	220	192.5	165	110	82.5	82.5	27.5	2,750.00
TOTAL PAYROLL, TAXES, INSURANCE		40,528.89	38,870.75	40,917.66	39,775.77	38,606.38	39,437.81	39,479.15	39,791.55	39,948.39	39,103.83	39,855.98	40,488.23	476,804.40
PR TAX AS % OF SAL & WAGES		19.25%	17.00%	15.10%	14.14%	13.14%	11.79%	11.57%	11.53%	11.54%	11.55%	11.34%	10.93%	13.18%
INS + 401(K) AS % OF SAL & WAGES		16.58%	16.41%	14.94%	15.19%	15.37%	14.72%	14.58%	14.34%	14.09%	14.33%	14.00%	13.51%	14.08%
PR TAX & INS + 401(K) AS % OF SAL & WAGES		35.83%	33.42%	30.04%	29.33%	28.51%	26.51%	26.14%	25.88%	25.63%	25.89%	25.34%	24.44%	27.26%
SEE CELLS BU4, 5 & 6 FOR CAPITALIZATION RATES														
TOTAL CAP'D WAGE/SALARIES & FRINGES (PAYROLL)		8,089	7,777	8,110	7,902	7,688	7,782	7,768	7,819	7,862	7,714	7,844	7,951	94,303.21
CAPITALIZATION RATE		19.96%	20.01%	19.82%	19.87%	19.91%	19.73%	19.68%	19.65%	19.68%	19.73%	19.68%	19.64%	19.78%

MONTHLY SALARY SCHEDULE - OPERATING BUDGET 1994

MONTHLY SALARY SCHEDULE -- OPERATING BUDGET										1994												STAR CABLE -- OHIO CITY											
										JAN	FEB	MAR	APR	MAY	JUN	JULY	AUG	SEP	OCT	NOV	DEC	TOTALS											
REGULAR HOURS PER MONTH										168	160	164	176	168	176	176	176	176	168	176	164	2088											
EMPLOYEE	POSITION	RATE 1/1/93	START MO	END MO	SAL /HR	INC MO	INC %	MED	1	2	3	4	5	6	7	8	9	10	11	12													
BLISS	CH TECH	\$1,443.75	1	12	S	8	6.0%	F	\$2,887.50	\$2,887.50	\$2,887.50	\$2,887.50	\$2,887.50	\$2,887.50	\$2,887.50	\$3,060.75	\$3,060.75	\$3,060.75	\$3,060.75	\$3,060.75	\$35,516.25												
VACANT	CH TECH	\$0.00	13	13		13	5.0%		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00												
EAKEN	TECH	\$10.32	1	12	H	6	5.0%	F	\$1,733.42	\$1,650.88	\$1,698.51	\$1,615.97	\$1,733.42	\$1,906.77	\$1,906.77	\$1,906.77	\$1,906.77	\$1,820.10	\$1,906.77	\$1,993.44	\$22,179.57												

OHIO - RURAL

1993 BUDGET
OPERATING SUMMARY

1992								
OPERATING SUMMAR	1ST QTR	2ND QTR	3RD QTR	4TH QTR	TOTAL	% REV	BUDGET	VARIANCE
PLANT MILES.....	PPRMARKETING	691.0	691.0	698.0	698.0		692.0	6.0
HOMES PASSED.....	14,321	14,321	14,305	14,291	14,291		14,244	47
BASIC CUSTOMERS...	8,599	8,762	8,775	8,870	8,870		8,763	107
PENETRATION.....	60.0%	61.2%	61.3%	62.1%	62.1%		61.5%	0.5%
PAY UNITS.....	5,168	5,204	5,150	5,095	5,095		5,000	95
PENETRATION.....	60.1%	59.4%	58.7%	57.4%	57.4%		57.1%	0.4%
REVENUES: BASIC	\$503,493	\$508,039	\$520,349	\$527,544	\$2,059,425	70.4%	\$2,010,164	\$49,261
PAY	\$149,136	\$145,726	\$141,676	\$139,667	\$575,405	19.7%	\$595,149	(\$19,744)
OTHER	\$74,041	\$71,747	\$72,332	\$74,307	\$292,427	10.0%	\$282,296	\$10,131
TOTAL.....	\$726,670	\$725,512	\$734,357	\$740,718	\$2,927,257	100%	\$2,887,609	\$39,648
EXPENSES: PAYROLL	\$111,978	\$132,085	\$107,198	\$104,454	\$455,713	15.6%	\$454,286	\$1,427
PLANT	\$116,476	\$113,810	\$113,209	\$109,734	\$453,229	15.5%	\$465,643	(\$12,414)
SERVICE	\$206,041	\$211,395	\$211,481	\$215,199	\$844,096	28.8%	\$872,023	(\$27,927)
G&A	\$33,987	\$36,034	\$33,166	\$35,598	\$140,757	4.8%	\$137,277	\$3,480
MKTG	\$5,689	\$4,592	\$1,207	\$2,000	\$13,688	0.5%	\$26,676	(\$15,188)
TOTAL.....	\$474,389	\$499,916	\$466,243	\$466,925	\$1,907,453	65.2%	\$1,958,105	(\$50,652)
OTHER (INC)/EXP..	\$480,119	\$427,629	\$465,273	\$0	\$1,353,021	46.2%	\$1,766,366	(\$413,367)
NET INC/(LOSS).....	(\$480,119)	(\$427,629)	(\$465,273)	\$0	(\$1,353,021)	*****	(\$1,766,366)	\$413,367

1993							
1ST QTR	2ND QTR	3RD QTR	4TH QTR	TOTAL	% REV	INCREASE	%
698.0	698.0	698.0	698.0	698.0		0.0	0%
14,441	14,441	14,441	14,441	14,441		150	1%
9,030	9,078	9,155	9,279	9,279		409	5%
62.5%	62.9%	63.4%	64.3%	64.3%		2.2%	
5,164	5,224	5,262	5,319	5,319		223	4%
57.2%	57.5%	57.5%	57.3%	57.3%		-0.1%	
\$568,105	\$571,666	\$599,316	\$635,546	\$2,374,633	71.9%	\$315,208	15%
\$140,935	\$140,499	\$141,763	\$143,028	\$566,225	17.1%	(\$9,180)	-2%
\$86,955	\$90,901	\$91,984	\$93,625	\$363,464	11.0%	\$71,037	24%
\$795,995	\$803,065	\$833,063	\$872,199	\$3,304,322	100%	\$377,065	13%
\$115,210	\$113,517	\$115,018	\$116,445	\$460,190	13.9%	\$4,477	1%
\$119,007	\$119,007	\$119,356	\$119,356	\$476,727	14.4%	\$23,498	5%
\$229,042	\$231,283	\$234,753	\$236,295	\$933,373	28.2%	\$89,307	11%
\$37,051	\$36,965	\$37,669	\$37,415	\$148,100	4.5%	\$8,343	6%
\$7,070	\$5,105	\$6,855	\$6,851	\$25,882	0.8%	\$12,194	89%
\$507,379	\$505,876	\$513,652	\$518,363	\$2,045,272	61.9%	\$137,819	7%
\$0	\$0	\$0	\$0	\$0	0.0%	(\$1,353,021)	
\$0	\$0	\$0	\$0	\$0	0.0%	\$1,353,021	

KEY OPERATING INDICATORS

REV/SUB/MO.....	\$28.17	\$27.86	\$27.92	\$27.99	\$27.98	-	-
N.O.I./SUB/MO.....	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	-	-
BASIC CHURN.....				1.8%	-	-	-
PLANT EMPLOYEES..	6	6	6	6.0	6.0	0.0	6.0
G&A EMPLOYEES....	6	6	6	6.0	6.0	0.0	6.0
BAS SUBS/EMPL....	717	730	731	739	-	-	-
MILES/PLANT EMPL	0	115	115	116	-	-	-
PLANT EXP/MILE...	\$0	\$110	\$55	\$55	\$55	-	-
PLANT EXP/SUB....	\$4.52	\$4.37	\$4.30	\$4.34	\$4.38	-	-
BAD DEBT/REV.....				0.8%	-	-	-
BASIC PROG/SUB...				\$3.23	-	-	-
PAY PROG/PAY REV.				53%	-	-	-
MKTG EXP/CONNECT.				\$4	-	-	-

\$29.53	\$29.54	\$30.51	\$31.53	\$30.28	\$2.30	8%
\$10.71	\$10.83	\$11.70	\$12.79	\$11.54	\$11.54	0%
1.5%	1.5%	1.5%	1.5%	1.5%		
7.0	7.0	7.0	7.0	7.0	1.0	17%
6.0	6.0	6.0	6.0	6.0	0.0	0%
695	696	704	714	714	(25)	-3%
100	100	100	100	100	(17)	-14%
\$57	\$57	\$57	\$57	\$57	\$2	4%
\$4.41	\$4.36	\$4.37	\$4.31	\$4.37	(\$0.01)	0%
0.8%	0.8%	0.8%	0.8%	0.8%		
\$3.36	\$3.43	\$3.45	\$3.45	\$3.43		
56%	56%	56%	56%	56%		
\$6	\$5	\$6	\$6	\$6		

OPERATING BUDGET
BASIC SUBSCRIBERS

	9-30-92	4Q 92	JAN 93	FEB 93	MAR 93	APR 93	MAY 93	JUN 93	JUL 93	AUG 93	SEP 93	OCT 93	NOV 93	DEC 93	TOTAL
HOMES PASSED/MILES															
* PLANT MILES-Aerial	658.5	658.5	658.5	658.5	658.5	658.5	658.5	658.5	658.5	658.5	658.5	658.5	658.5	658.5	658.5
* -U/G	34.5	39.5	39.5	39.5	39.5	39.5	39.5	39.5	39.5	39.5	39.5	39.5	39.5	39.5	39.5
-Total	691.0	698.0	698.0	698.0	698.0	698.0	698.0	698.0	698.0	698.0	698.0	698.0	698.0	698.0	698.0
* HOMES PASSED	14,305	14,291	14,441	14,441	14,441	14,441	14,441	14,441	14,441	14,441	14,441	14,441	14,441	14,441	14,441

	9-30-92	4Q 92	JAN 93	FEB 93	MAR 93	APR 93	MAY 93	JUN 93	JUL 93	AUG 93	SEP 93	OCT 93	NOV 93	DEC 93	TOTAL
HOMES TO BE MARKETED															
* NEW MKT RELEASES		69	0	0	0	0	0	0	0	0	0	0	0	0	0
* HOMES MARKETED		69	0	0	0	0	0	0	0	0	0	0	0	0	0
* SELL-IN PENETRATION		55.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
ENDING INVENTORY	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0

	9-30-92	4Q 92	JAN 93	FEB 93	MAR 93	APR 93	MAY 93	JUN 93	JUL 93	AUG 93	SEP 93	OCT 93	NOV 93	DEC 93	TOTAL
BASIC CUSTOMERS															
CONNECTS: NEW MKT		38	0	0	0	0	0	0	0	0	0	0	0	0	0
* OTHER		522	131	135	155	155	155	132	132	160	180	180	175	170	1,860
TOTAL		560	131	135	155	155	155	132	132	160	180	180	175	170	1,860
DISCONNECTS: TOTAL		465	131	131	131	131	131	132	132	132	132	133	134	134	1,581
* CHURN %		1.8%	1.5%	1.5%	1.5%	1.5%	1.5%	1.5%	1.5%	1.5%	1.5%	1.5%	1.5%	1.5%	1.5%
NET GAIN:		95	(0)	4	24	24	24	0	0	28	48	47	41	36	278
END OF MONTH.....	8,605	8,700	8,700	8,705	8,729	8,753	8,777	8,777	8,778	8,806	8,854	8,901	8,943	8,978	
* COMMERCIALS	170	170	301	301	301	301	301	301	301	301	301	301	301	301	
TOTAL BASIC SUBS.....	8,775	8,870	9,001	9,006	9,030	9,054	9,078	9,078	9,079	9,107	9,155	9,202	9,244	9,279	

AVERAGE SUBSCRIBERS		8,823	8,936	9,004	9,018	9,042	9,066	9,078	9,078	9,093	9,131	9,178	9,223	9,262	
BASIC PENETRATION	61.3%	62.1%	62.3%	62.4%	62.5%	62.7%	62.9%	62.9%	62.9%	63.1%	63.4%	63.7%	64.0%	64.3%	

OPERATING BUDGET
PAY SUBSCRIBERS

	9-30-92	4Q 92	JAN 93	FEB 93	MAR 93	APR 93	MAY 93	JUN 93	JUL 93	AUG 93	SEP 93	OCT 93	NOV 93	DEC 93	TOTAL
TOTAL PAY UNITS															
* PAY/BASIC NEW MARKET SELL-IN %.....		55%	55%	55%	55%	55%	55%	55%	55%	55%	55%	55%	55%	55%	
CONNECTS-NEW MKT		21	0	0	0	0	0	0	0	0	0	0	0	0	0
* CONNECTS-ALL OTHER		588	155	155	160	165	200	205	210	215	225	225	225	225	2,385
TOTAL CONNECTS		609	155	155	160	165	200	205	210	215	225	225	225	225	2,385
DISCONNECTS		612	178	178	177	176	176	177	204	204	204	205	206	207	2,293
* CHURN %		4.0%	3.5%	3.5%	3.5%	3.5%	3.5%	3.5%	4.0%	4.0%	4.0%	4.0%	4.0%	4.0%	
NET GAIN		(3)	(23)	(23)	(17)	9	24	28	6	11	21	20	19	18	92
END OF MONTH.....	5,098	5,095	5,072	5,049	5,033	5,041	5,065	5,093	5,099	5,110	5,131	5,150	5,169	5,188	
COMMERCIALS	0	0	131	131	131	131	131	131	131	131	131	131	131	131	
TOTAL PAY UNITS.....	5,098	5,095	5,203	5,180	5,164	5,172	5,196	5,224	5,230	5,241	5,262	5,281	5,300	5,319	
AVERAGE UNITS		5,097	5,149	5,192	5,172	5,168	5,184	5,210	5,227	5,235	5,251	5,272	5,291	5,309	
PAY/BASIC PENE	58.1%	57.4%	57.8%	57.5%	57.2%	57.1%	57.2%	57.5%	57.6%	57.5%	57.5%	57.4%	57.3%	57.3%	

PAY UNIT BREAKDOWN (Residential Units)	9-30-92	4Q 92	JAN 93	FEB 93	MAR 93	APR 93	MAY 93	JUN 93	JUL 93	AUG 93	SEP 93	OCT 93	NOV 93	DEC 93	TOTAL
% OF TOTAL PAY															
HBO.....	36.8%	36.5%	36.8%	36.9%	36.9%	36.9%	36.7%	36.7%	36.7%	36.6%	36.4%	36.2%	36.1%	36.0%	-0.5%
* SHOWTIME.....	15.7%	16.5%	16.5%	16.5%	16.5%	16.5%	16.7%	16.7%	16.7%	16.7%	16.8%	16.8%	16.8%	16.8%	0.3%
* CINEMAX.....	29.2%	27.5%	27.1%	25.9%	25.9%	25.9%	25.7%	25.7%	25.7%	25.6%	25.6%	25.7%	25.6%	25.6%	-1.7%
* TMC.....	0.0%	2.8%	3.1%	4.0%	4.0%	4.0%	4.2%	4.2%	4.2%	4.4%	4.5%	4.5%	4.5%	4.5%	1.7%
* DISNEY.....	18.3%	16.7%	16.7%	16.7%	16.7%	16.7%	16.7%	16.7%	16.7%	16.7%	16.7%	16.8%	16.8%	16.9%	0.2%
* REGIONAL SPORTS.	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
* TIGERVISION.....	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
* OTHER 1.....	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
* OTHER 2.....	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
	100.0%		100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	0.0%

EOM PAY UNITS															
HBO (Residential)	1,874	1,860	1,856	1,863	1,857	1,860	1,859	1,869	1,871	1,870	1,868	1,864	1,866	1,868	8
SHOWTIME.....	800	841	837	833	830	832	846	850	852	853	862	865	868	872	31
CINEMAX.....	1,489	1,401	1,374	1,308	1,303	1,306	1,302	1,309	1,310	1,308	1,313	1,324	1,334	1,338	(63)
TMC.....	0	143	157	202	201	202	213	214	214	225	231	232	233	233	91
DISNEY.....	935	851	847	843	840	842	846	850	852	853	857	865	866	877	26
REGIONAL SPORTS.	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
TIGERVISION.....	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
OTHER 1.....	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
OTHER 2.....	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
* COMMERCIALS	0	0	131	131	131	131	131	131	131	131	131	131	131	131	131
	5,098	5,095	5,203	5,180	5,164	5,172	5,196	5,224	5,230	5,241	5,262	5,281	5,300	5,319	223

OPERATING BUDGET
OTHER SUBSCRIBERS

OTHER SUBSCRIBERS	9-30-92	4Q 92	JAN 93	FEB 93	MAR 93	APR 93	MAY 93	JUN 93	JUL 93	AUG 93	SEP 93	OCT 93	NOV 93	DEC 93	Net Change
FAMILY TIER CUSTOMERS															
* % OF BASIC		99.9%	99.9%	99.9%	99.9%	99.9%	99.9%	99.9%	99.9%	99.9%	99.9%	99.9%	99.9%	99.9%	0.0%
END OF MONTH.....	8,720	8,692	8,692	8,696	8,720	8,745	8,768	8,769	8,769	8,797	8,845	8,892	8,934	8,969	278
AVERAGE.....		8,706	8,692	8,694	8,708	8,732	8,756	8,768	8,769	8,783	8,821	8,869	8,913	8,952	
ADDITIONAL OUTLETS															
* % OF BASIC		21.9%	21.9%	21.9%	21.9%	21.9%	21.9%	21.9%	21.9%	21.9%	21.9%	21.9%	21.9%	21.9%	0.0%
END OF MONTH.....	1,895	1,943	1,971	1,972	1,978	1,983	1,988	1,988	1,988	1,994	2,005	2,015	2,024	2,032	90
AVERAGE.....		1,919	1,957	1,972	1,975	1,980	1,985	1,988	1,988	1,991	2,000	2,010	2,020	2,028	
REMOTE CUSTOMERS															
* % OF BASIC		7.5%	7.5%	7.5%	7.5%	7.5%	7.5%	7.5%	7.5%	7.5%	7.5%	7.5%	7.5%	7.5%	0.0%
END OF MONTH.....	701	665	675	675	677	679	681	681	681	683	687	690	693	696	31
AVERAGE.....		683	670	675	676	678	680	681	681	682	685	688	692	695	
GUIDE CUSTOMERS															
* % OF BASIC		19.5%	19.5%	19.5%	19.5%	19.5%	19.5%	19.5%	19.5%	19.5%	19.5%	19.5%	19.5%	19.5%	0.0%
END OF MONTH.....	1,676	1,730	1,755	1,756	1,761	1,766	1,770	1,770	1,770	1,776	1,785	1,794	1,802	1,809	80
AVERAGE.....		1,703	1,742	1,756	1,759	1,763	1,768	1,770	1,770	1,773	1,781	1,790	1,798	1,806	
OTHER ANCILLARY CUSTOMERS															
* % OF BASIC		0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
END OF MONTH.....	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
AVERAGE.....		0	0	0	0	0	0	0	0	0	0	0	0	0	
CONVERTER RENTAL CUSTOMERS															
* % OF BASIC		5.0%	5.0%	5.0%	5.0%	5.0%	5.0%	5.0%	5.0%	5.0%	5.0%	5.0%	5.0%	5.0%	0.0%
END OF MONTH.....	464	444	450	450	452	453	454	454	454	455	458	460	462	464	20
AVERAGE.....		454	447	450	451	452	453	454	454	455	457	459	461	463	
LATE CHARGE CUSTOMERS															
* % OF BASIC		13.0%	13.0%	13.0%	13.0%	13.0%	13.0%	13.0%	13.0%	13.0%	13.0%	13.0%	13.0%	13.0%	0.0%
END OF MONTH.....		1,153	1,170	1,171	1,174	1,177	1,180	1,180	1,180	1,184	1,190	1,196	1,202	1,206	53

REPORT 401
28-Jul-93

[illegible]

REPORT 503-A
28-Jul-93

[illegible]

[illegible]

SERVICE EXPENSE	4Q 92	JAN 93	FEB 93	MAR 93	APR 93	MAY 93	JUN 93	JUL 93	AUG 93	SEP 93	OCT 93	NOV 93	DEC 93	TOTAL	% Rev
4210 Cinemax Fees	\$19,247	\$6,301	\$6,283	\$6,117	\$6,112	\$6,108	\$6,115	\$6,136	\$6,134	\$6,147	\$6,162	\$6,183	\$6,198	\$73,995	2.2%
4220 Disney Fees	\$11,331	\$3,591	\$3,575	\$3,561	\$3,558	\$3,570	\$3,588	\$3,600	\$3,606	\$3,617	\$3,642	\$3,667	\$3,691	\$43,265	1.3%
4230 HBO Fees	\$33,043	\$11,753	\$11,961	\$11,963	\$11,954	\$11,959	\$11,987	\$12,025	\$12,029	\$12,018	\$11,999	\$11,995	\$12,005	\$143,648	4.3%
4231 Reg Sport Fees	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.0%
4240 TMC Fees	\$642	\$236	\$303	\$302	\$302	\$319	\$321	\$321	\$337	\$346	\$348	\$349	\$350	\$3,835	0.1%
4245 Tigervision Fees	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.0%
4250 Showtime Fees	\$11,563	\$4,267	\$4,267	\$4,267	\$4,267	\$4,267	\$4,267	\$4,522	\$4,522	\$4,522	\$4,522	\$4,522	\$4,522	\$52,733	1.6%
Other 1	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.0%
Other 2	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.0%
Sub-Total	\$75,827	\$26,148	\$26,388	\$26,209	\$26,193	\$26,223	\$26,277	\$26,604	\$26,628	\$26,650	\$26,674	\$26,715	\$26,765	\$317,476	9.6%
4259 AMC Fees	\$7,940	\$2,681	\$2,701	\$2,705	\$2,713	\$2,720	\$2,723	\$2,724	\$2,728	\$2,739	\$2,754	\$2,767	\$2,778	\$32,733	1.0%
4260 A&E Fees	\$1,072	\$362	\$365	\$365	\$366	\$367	\$368	\$368	\$368	\$370	\$372	\$374	\$375	\$4,419	0.1%
4272 BET Fees	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.0%
4262 C-Span Fees	\$932	\$315	\$317	\$317	\$318	\$319	\$320	\$320	\$320	\$321	\$323	\$325	\$326	\$3,841	0.1%
4274 Family Fees	\$3,176	\$1,162	\$1,170	\$1,172	\$1,175	\$1,179	\$1,180	\$1,180	\$1,182	\$1,187	\$1,193	\$1,199	\$1,204	\$14,184	0.4%
4281 Country Music	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.0%
4261 CNN Fees	\$6,682	\$2,502	\$2,521	\$2,525	\$2,532	\$2,539	\$2,542	\$2,542	\$2,546	\$2,557	\$2,570	\$2,582	\$2,593	\$30,550	0.9%
4273 Discovery Fees	\$3,838	\$1,631	\$1,643	\$1,646	\$1,650	\$1,655	\$1,657	\$1,657	\$1,659	\$1,666	\$1,675	\$1,683	\$1,690	\$19,912	0.6%
4263 ESPN Fees	\$14,822	\$5,361	\$5,402	\$5,411	\$5,425	\$5,440	\$5,447	\$5,447	\$5,456	\$5,479	\$5,507	\$5,534	\$5,557	\$65,465	2.0%
4268 VH-1 Fees	\$1,323	\$447	\$450	\$451	\$543	\$544	\$545	\$545	\$546	\$548	\$551	\$553	\$556	\$6,277	0.2%
4276 Regional Sports	\$1,641	\$554	\$558	\$559	\$561	\$562	\$563	\$563	\$564	\$566	\$569	\$572	\$574	\$6,765	0.2%
4286 E Entertainment	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.0%
4283 HSE Fees	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.0%
4276 Learning Fees	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.0%
4264 Lifetime Fees	\$3,706	\$1,340	\$1,351	\$1,353	\$1,356	\$1,360	\$1,362	\$1,362	\$1,364	\$1,370	\$1,377	\$1,383	\$1,389	\$16,366	0.5%
4272 KBL Netwk Fees	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.0%
4265 MTV Fees	\$6,352	\$2,145	\$2,161	\$2,164	\$2,261	\$2,267	\$2,270	\$2,270	\$2,273	\$2,283	\$2,295	\$2,306	\$2,315	\$27,008	0.8%
4266 Nashville Fees	\$4,764	\$1,606	\$1,621	\$1,623	\$1,634	\$1,632	\$1,634	\$1,634	\$1,637	\$1,644	\$1,652	\$1,660	\$1,667	\$19,640	0.6%
4267 Nickelodeon Fees	\$6,352	\$2,145	\$2,161	\$2,164	\$2,261	\$2,267	\$2,270	\$2,270	\$2,273	\$2,283	\$2,295	\$2,306	\$2,315	\$27,008	0.8%
4268 USA Fees	\$6,617	\$2,234	\$2,251	\$2,254	\$2,261	\$2,267	\$2,270	\$2,270	\$2,273	\$2,283	\$2,295	\$2,306	\$2,315	\$27,277	0.8%
4277 Weather Fees	\$2,307	\$779	\$785	\$786	\$788	\$790	\$791	\$791	\$792	\$796	\$800	\$804	\$807	\$9,509	0.3%
4269 WGN Fees	\$405	\$137	\$138	\$138	\$138	\$139	\$139	\$139	\$139	\$140	\$140	\$141	\$142	\$1,669	0.1%
4270 WOR Fees	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.0%
4271 WTBS Fees	\$1,408	\$475	\$479	\$480	\$481	\$482	\$483	\$483	\$484	\$486	\$488	\$491	\$493	\$5,805	0.2%
4280 TNT Fees	\$10,587	\$3,753	\$3,781	\$3,786	\$3,798	\$3,806	\$3,813	\$3,813	\$3,819	\$3,835	\$3,855	\$3,874	\$3,890	\$45,826	1.4%
4277 Weather Equip.	\$280	\$280	\$280	\$280	\$280	\$280	\$280	\$280	\$280	\$280	\$280	\$280	\$280	\$3,360	0.1%
4284 Cartoon	\$0	\$0	\$0	\$0	\$0	\$0	\$227	\$227	\$227	\$228	\$229	\$231	\$232	\$1,601	0.0%
4267 CNBC	\$1,062	\$422	\$425	\$426	\$427	\$428	\$428	\$429	\$429	\$431	\$433	\$435	\$437	\$5,150	0.2%
4285 WABC	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.0%
Sub-Total	\$85,466	\$30,331	\$30,559	\$30,608	\$30,961	\$31,042	\$31,310	\$31,311	\$31,360	\$31,490	\$31,653	\$31,604	\$31,936	\$374,364	11.3%
4410 Bad Debts	\$6,266	\$2,115	\$2,125	\$2,129	\$2,137	\$2,143	\$2,145	\$2,147	\$2,213	\$2,305	\$2,316	\$2,326	\$2,335	\$26,435	0.8%
4412 Bad Debt Collect	\$786	\$264	\$266	\$266	\$267	\$268	\$268	\$268	\$277	\$288	\$290	\$291	\$292	\$3,304	0.1%
Sub-Total	\$7,074	\$2,379	\$2,390	\$2,395	\$2,404	\$2,411	\$2,413	\$2,415	\$2,489	\$2,593	\$2,606	\$2,617	\$2,627	\$29,739	0.9%
4419 * Billi Collection	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.0%
4420 * Billing-Equip	\$850	\$850	\$850	\$850	\$850	\$850	\$850	\$850	\$850	\$850	\$850	\$850	\$850	\$10,200	0.3%
4421 Billing-Postage	\$7,411	\$2,681	\$2,701	\$2,705	\$2,713	\$2,720	\$2,723	\$2,724	\$2,726	\$2,739	\$2,754	\$2,767	\$2,778	\$32,733	1.0%
4422 Billing-Process	\$9,793	\$3,306	\$3,331	\$3,337	\$3,346	\$3,354	\$3,359	\$3,359	\$3,364	\$3,378	\$3,396	\$3,412	\$3,427	\$40,370	1.2%
4423 * Billing-Supplies	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.0%
Sub-Total	\$18,054	\$6,837	\$6,862	\$6,892	\$6,908	\$6,924	\$6,932	\$6,933	\$6,942	\$6,968	\$7,000	\$7,029	\$7,055	\$83,303	2.5%
4440 Copyright	\$1,976	\$662	\$662	\$664	\$665	\$667	\$668	\$668	\$665	\$734	\$738	\$742	\$745	\$8,311	0.3%
4460 Franchise Fees	\$25,544	\$8,590	\$8,632	\$8,646	\$8,680	\$8,706	\$8,714	\$8,721	\$8,989	\$9,365	\$9,410	\$9,450	\$9,486	\$107,390	3.3%
4480 Program Guides	\$3,113	\$1,053	\$1,054	\$1,057	\$1,059	\$1,062	\$1,062	\$1,062	\$1,066	\$1,071	\$1,077	\$1,081	\$1,086	\$12,790	0.4%
Sub-Total	\$30,634	\$10,306	\$10,348	\$10,368	\$10,404	\$10,435	\$10,444	\$10,451	\$10,750	\$11,170	\$11,224	\$11,274	\$11,317	\$128,491	3.9%
TOTAL SERVICE EXPENSE	\$217,055	\$76,001	\$76,568	\$76,472	\$76,870	\$77,035	\$77,377	\$77,713	\$78,170	\$78,670	\$79,156	\$79,439	\$79,700	\$933,373	
Expense % of Revenue.....	27.6%	28.6%	28.6%	28.7%	28.8%	28.8%	28.9%	29.0%	28.3%	27.4%	27.3%	27.3%	27.3%	28.2%	
Basic Costs % Bas Rev....	15.1%	16.0%	16.1%	16.1%	16.3%	16.3%	16.4%	16.4%	15.6%	15.0%	15.0%	15.0%	15.0%	15.6%	
Basic Costs per Sub.....	\$3.23	\$3.39	\$3.39	\$3.39	\$3.42	\$3.42	\$3.45	\$3.45	\$3.45	\$3.45	\$3.45	\$3.45	\$3.45	\$3.43	
Pay Costs % Pay Rev.....	53.1%	55.3%	56.2%	56.1%	56.1%	56.0%	55.9%	56.4%	56.4%	56.3%	56.1%	56.0%	55.9%	56.1%	
Pay Costs per Unit.....	\$4.96	\$5.08	\$5.08	\$5.07	\$5.07	\$5.06	\$5.04	\$5.09	\$5.09	\$5.07	\$5.06	\$5.05	\$5.04	\$5.07	

OPERATING BUDGET
GENERAL & ADMINISTRATIVE EXPENSE

G&A EXPENSE	4Q 92	JAN 93	FEB 93	MAR 93	APR 93	MAY 93	JUN 93	JUL 93	AUG 93	SEP 93	OCT 93	NOV 93	DEC 93	TOTAL	% Rev
4509 * Conventions	\$0	\$0	\$250	\$0	\$0	\$0	\$0	\$0	\$0	\$500	\$0	\$0	\$0	\$750	0.0%
4510 * Accounting	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.0%
4513 * Dues & Subscript	\$150	\$50	\$50	\$50	\$50	\$50	\$50	\$50	\$50	\$50	\$50	\$50	\$50	\$600	0.0%
4519 * Recruitment	\$0	\$0	\$0	\$50	\$0	\$0	\$50	\$0	\$0	\$0	\$50	\$50	\$0	\$200	0.0%
4524 * Postage	\$1,200	\$300	\$300	\$300	\$300	\$300	\$300	\$300	\$300	\$300	\$300	\$300	\$300	\$3,600	0.1%
4525 * Overnite Postage	\$400	\$200	\$200	\$200	\$200	\$200	\$200	\$200	\$200	\$200	\$200	\$200	\$200	\$2,400	0.1%
4540 * Legal	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.0%
4530 * Insurance	\$3,042	\$1,261	\$1,261	\$1,261	\$1,261	\$1,261	\$1,261	\$1,261	\$1,261	\$1,261	\$1,261	\$1,261	\$1,261	\$15,132	0.5%
4555 * Off Equip Repair	\$300	\$100	\$100	\$100	\$100	\$100	\$100	\$100	\$100	\$100	\$100	\$100	\$100	\$1,200	0.0%
4560 * Office Cleaning	\$900	\$385	\$385	\$385	\$385	\$385	\$385	\$385	\$385	\$385	\$385	\$385	\$385	\$4,620	0.1%
4562 * Office Equip Rent	\$3,000	\$750	\$750	\$750	\$750	\$750	\$750	\$750	\$750	\$750	\$750	\$750	\$750	\$9,000	0.3%
4563 * Office Gas	\$600	\$225	\$225	\$225	\$225	\$225	\$225	\$225	\$225	\$225	\$225	\$225	\$225	\$2,700	0.1%
4561 * Office Electric	\$1,752	\$475	\$475	\$475	\$475	\$475	\$475	\$475	\$475	\$475	\$475	\$475	\$475	\$5,700	0.2%
4564 * Office Rent	\$3,750	\$1,432	\$1,432	\$1,432	\$1,432	\$1,432	\$1,432	\$1,432	\$1,432	\$1,432	\$1,525	\$1,525	\$1,525	\$17,463	0.5%
4569 * Office Supplies	\$2,100	\$825	\$825	\$825	\$825	\$825	\$825	\$825	\$825	\$825	\$825	\$825	\$825	\$9,900	0.3%
4571 * R&M Building	\$150	\$175	\$175	\$175	\$175	\$175	\$175	\$175	\$175	\$175	\$175	\$175	\$175	\$2,100	0.1%
4574 * Bank Svc Charges	\$180	\$60	\$60	\$60	\$60	\$60	\$60	\$60	\$60	\$60	\$60	\$60	\$60	\$720	0.0%
4577 * Surety Bonds	\$375	\$125	\$125	\$125	\$125	\$125	\$125	\$125	\$125	\$125	\$125	\$125	\$125	\$1,500	0.0%
4575 * Payroll Svc Fees	\$150	\$65	\$65	\$65	\$65	\$65	\$65	\$65	\$65	\$65	\$65	\$65	\$65	\$780	0.0%
4578 * Telephone	\$12,000	\$4,025	\$4,025	\$4,025	\$4,025	\$4,025	\$4,025	\$4,025	\$4,025	\$4,025	\$4,025	\$4,025	\$4,025	\$48,300	1.5%
4582 * Telephone WATTS	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.0%
4584 * T & E	\$1,200	\$375	\$375	\$375	\$375	\$375	\$375	\$375	\$375	\$375	\$375	\$375	\$375	\$4,500	0.1%
4585 * T & E Non-Deduct	\$50	\$25	\$25	\$25	\$25	\$25	\$25	\$25	\$25	\$25	\$25	\$25	\$25	\$300	0.0%
4590 * Water & Sewage	\$240	\$100	\$100	\$100	\$100	\$100	\$100	\$100	\$100	\$100	\$100	\$100	\$100	\$1,200	0.0%
4595 * Capitalized G&A	(\$3,300)	(\$1,033)	(\$1,045)	(\$1,041)	(\$1,042)	(\$1,039)	(\$1,055)	(\$1,063)	(\$1,059)	(\$1,039)	(\$1,071)	(\$1,058)	(\$1,047)	(\$12,592)	-0.4%
4597 * Expense Savings	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.0%
4599 * Hqtr G&A Alloc	\$1,980	\$2,268	\$2,394	\$2,351	\$2,357	\$2,326	\$2,509	\$2,594	\$2,551	\$2,326	\$2,582	\$2,445	\$2,326	\$29,027	0.9%
TOTAL G&A EXPENSE	\$30,199	\$12,186	\$12,552	\$12,313	\$12,268	\$12,240	\$12,457	\$12,484	\$12,445	\$12,740	\$12,607	\$12,483	\$12,325	\$149,100	
G&A Exp % of Revenue.....	3.8%	4.6%	4.7%	4.6%	4.6%	4.6%	4.6%	4.7%	4.5%	4.4%	4.4%	4.3%	4.2%	4.5%	
G&A Exp per Sub.....	\$1.14	\$1.36	\$1.39	\$1.37	\$1.36	\$1.35	\$1.37	\$1.38	\$1.37	\$1.40	\$1.37	\$1.35	\$1.33	\$1.37	

STAR CABLE
OH08 OHIO RURAL

OPERATING BUDGET
MARKETING & OTHER EXPENSE

REPORT 505
28-Jul-93

MARKETING	4Q 92	JAN 93	FEB 93	MAR 93	APR 93	MAY 93	JUN 93	JUL 93	AUG 93	SEP 93	OCT 93	NOV 93	DEC 93	TOTAL	% Rev
4310 * Adv-Direct Mail	\$400	\$0	\$400	\$400	\$0	\$0	\$0	\$0	\$400	\$400	\$400	\$400	\$0	\$2,400	0.1%
4320 * Adv-Newspaper	\$1,500	\$0	\$200	\$200	\$0	\$0	\$0	\$0	\$200	\$200	\$200	\$200	\$200	\$1,400	0.0%
4330 * Adv-Yellow Pages	\$200	\$100	\$100	\$100	\$100	\$100	\$100	\$100	\$100	\$100	\$100	\$100	\$100	\$1,200	0.0%
4340 * Contract Sales	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.0%
4350 * Adv-Radio	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.0%
4380 * Bill Stuffers	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.0%
4370 * Literature	\$1,200	\$400	\$400	\$400	\$0	\$400	\$0	\$400	\$0	\$400	\$0	\$400	\$0	\$2,800	0.1%
4380 * Other	\$0	\$1,322	\$1,328	\$1,330	\$1,335	\$1,339	\$1,341	\$1,342	\$1,383	\$1,441	\$1,448	\$1,454	\$1,459	\$16,522	0.5%
4390 * Promos/Incentives	\$1,200	\$130	\$130	\$130	\$130	\$130	\$130	\$130	\$130	\$130	\$130	\$130	\$130	\$1,560	0.0%
TOTAL MARKETING EXPENSE	\$4,500	\$1,952	\$2,558	\$2,560	\$1,565	\$1,969	\$1,571	\$1,972	\$2,213	\$2,671	\$2,278	\$2,684	\$1,889	\$25,882	

MONTHLY SALARY SCHEDULE - OPERATING BUDGET 1993

STAR CABLE - OHIO NORTH

										JAN	FEB	MAR	APR	MAY	JUN	JULY	AUG	SEP	OCT	NOV	DEC	TOTALS
REGULAR HOURS PER MONTH										168	160	184	176	168	176	176	176	176	168	176	184	2088
EMPLOYEE	POSITION	RATE	1/1/93	START	END	SAL	INC	INC	MED	1	2	3	4	5	6	7	8	9	10	11	12	
			MO.	MO.	MO.	/HR	MO	%														
BLISS	CH TECH	\$1,312.50	1	12	S	8	6.0%	F		\$2,625.00	\$2,625.00	\$2,625.00	\$2,625.00	\$2,625.00	\$2,625.00	\$2,625.00	\$2,782.50	\$2,782.50	\$2,782.50	\$2,782.50	\$2,782.50	\$32,287.50
VACANT	CH TECH	\$0.00	13	13		13	5.0%			\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
EAKEN	TECH	\$9.38	1	12	H	6	5.0%	F		\$1,575.84	\$1,500.80	\$1,725.92	\$1,650.88	\$1,575.84	\$1,733.42	\$1,733.42	\$1,733.42	\$1,654.63	\$1,733.42	\$1,812.22	\$1,812.22	\$20,163.25
DANADIC	TECH	\$8.00	1	12	H	3	5.0%	F		\$1,344.00	\$1,280.00	\$1,545.60	\$1,478.40	\$1,411.20	\$1,478.40	\$1,478.40	\$1,478.40	\$1,478.40	\$1,411.20	\$1,478.40	\$1,545.60	\$17,408.00
MACH	TECH	\$8.85	1	12	H	9	5.0%	F		\$1,486.80	\$1,416.00	\$1,628.40	\$1,557.60	\$1,486.80	\$1,557.60	\$1,557.60	\$1,557.60	\$1,635.48	\$1,561.14	\$1,635.48	\$1,709.82	\$18,790.32
NEW HIRE	SMEEP TECH	\$10.00	1	12	H	13	5.0%	F		\$1,680.00	\$1,600.00	\$1,840.00	\$1,760.00	\$1,680.00	\$1,760.00	\$1,760.00	\$1,760.00	\$1,760.00	\$1,680.00	\$1,760.00	\$1,840.00	\$20,880.00
VACANT	TECH	\$0.00	13	13		13	5.0%			\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
VACANT	TECH	\$0.00	13	13		13	5.0%			\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
VACANT	TECH	\$0.00	13	13		13	5.0%			\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
BRAHAM	TECH/INST	\$7.45	1	12	H	8	5.0%	F		\$1,285.20	\$1,224.00	\$1,407.60	\$1,346.40	\$1,285.20	\$1,346.40	\$1,346.40	\$1,346.40	\$1,413.72	\$1,349.46	\$1,413.72	\$1,477.98	\$16,242.48
MEYER	TECH/INST	\$7.45	1	12	H	8	5.0%	F		\$1,285.20	\$1,224.00	\$1,407.60	\$1,346.40	\$1,285.20	\$1,346.40	\$1,346.40	\$1,413.72	\$1,413.72	\$1,349.46	\$1,413.72	\$1,477.98	\$16,209.80
VACANT	TECH/INST	\$0.00	13	13		13	5.0%			\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
VACANT	TECH/INST	\$0.00	13	13		13	5.0%			\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
VACANT	TECH/INST	\$0.00	13	13		13	5.0%			\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
VACANT	TECH/INST	\$0.00	13	13		13	5.0%			\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
CH TECH BONUS										\$262.50	\$262.50	\$262.50	\$262.50	\$262.50	\$262.50	\$262.50	\$278.25	\$278.25	\$278.25	\$278.25	\$278.25	\$3,228.75
STANDBY										\$500.00	\$500.00	\$500.00	\$500.00	\$500.00	\$500.00	\$500.00	\$500.00	\$500.00	\$500.00	\$500.00	\$500.00	\$6,000.00
TOTAL PLANT SALARIES & WAGES (DOES NOT INCLUDE OVERTIME)										\$12,044.54	\$11,632.30	\$12,942.62	\$12,527.18	\$12,111.74	\$12,609.72	\$12,609.72	\$12,850.29	\$12,995.49	\$12,566.64	\$12,995.49	\$13,424.35	\$151,310.10
TOTAL PLANT OVERTIME										\$1,558.27	\$1,484.06	\$1,719.92	\$1,645.14	\$1,570.36	\$1,660.00	\$1,660.00	\$1,672.12	\$1,698.25	\$1,621.06	\$1,698.25	\$1,775.45	\$19,762.89
VACANT	MAINT TECH I	\$0.00	13	13		13	5.0%			\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
VACANT	MAINT ASSIST	\$0.00	13	13		13	5.0%			\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
VACANT	MAINT ASSIST	\$0.00	13	13		13	5.0%			\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
TOTAL CONSTRUCTION SALARIES (DOES NOT INCLUDE OVERTIME)										\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
TOTAL CONSTRUCTION OVERTIME										\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
DICKERHOOF	SYSTEM MGR	\$2,000.00	1	12	S	6	5.0%	F		\$4,000.00	\$4,000.00	\$4,000.00	\$4,000.00	\$4,000.00	\$4,200.00	\$4,200.00	\$4,200.00	\$4,200.00	\$4,200.00	\$4,200.00	\$4,200.00	\$49,400.00
VACANT	SYSTEM MGR	\$0.00	13	13		13	5.0%			\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
FETTEROLF	OFFICE MGR	\$687.50	1	12	S	6	5.0%	F		\$1,375.00	\$1,375.00	\$1,375.00	\$1,375.00	\$1,375.00	\$1,443.75	\$1,443.75	\$1,443.75	\$1,443.75	\$1,443.75	\$1,443.75	\$1,443.75	\$16,981.25
VACANT	OFFICE MGR	\$0.00	13	13		13	5.0%			\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
FAGALAR	CUST SVC REP	\$5.50	1	12	H	3	9.2%	F		\$924.00	\$880.00	\$1,105.10	\$1,057.06	\$1,009.01	\$1,057.06	\$1,057.06	\$1,057.06	\$1,057.06	\$1,009.01	\$1,057.06	\$1,105.10	\$12,374.56
FREEMAN	CUST SVC REP	\$5.50	1	12	H	8	9.2%	S		\$924.00	\$880.00	\$1,012.00	\$968.00	\$924.00	\$968.00	\$968.00	\$1,057.06	\$1,057.06	\$1,009.01	\$1,057.06	\$1,105.10	\$11,929.28
JAGERS	CUST SVC REP	\$5.00	1	12	H	1	10.0%	F		\$924.00	\$880.00	\$1,012.00	\$968.00	\$924.00	\$968.00	\$968.00	\$968.00	\$968.00	\$924.00	\$968.00	\$1,012.00	\$11,484.00
LAMB	CUST SVC REP	\$5.85	1	12	H	7	8.7%	F		\$982.80	\$936.00	\$1,076.40	\$1,029.60	\$982.80	\$1,029.60	\$1,119.18	\$1,119.18	\$1,119.18	\$1,068.30	\$1,119.18	\$1,170.05	\$12,752.25
VACANT	CUST SVC REP	\$0.00	13	13		13	5.0%			\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
VACANT	CUST SVC REP	\$0.00	13	13		13	10.0%			\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
VACANT	CUST SVC REP	\$0.00	13	13		13	5.0%			\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
VACANT	CUST SVC REP	\$0.00	13	13		13	5.0%			\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
VACANT	CUST SVC REP	\$0.00	13	13		13	5.0%			\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
SYS MGR BONUS										\$600.00	\$600.00	\$600.00	\$600.00	\$600.00	\$630.00	\$630.00	\$630.00	\$630.00	\$630.00	\$630.00	\$630.00	\$7,410.00
OFFICE MGR BONUS										0	0	0	0	0	0	0	0	0	0	0	0	\$0.00
CAR ALLOWANCE										\$425.00	\$425.00	\$425.00	\$425.00	\$425.00	\$425.00	\$425.00	\$425.00	\$425.00	\$425.00	\$425.00	\$425.00	\$5,100.00
TOTAL G & A SALARIES & WAGES (DOES NOT INCLUDE OVERTIME)										\$10,154.80	\$9,976.00	\$10,605.50	\$10,422.66	\$10,239.81	\$10,721.41	\$10,810.98	\$10,900.04	\$10,900.04	\$10,709.07	\$10,900.04	\$11,091.00	\$127,431.34
TOTAL G & A OVERTIME										\$563.22	\$536.40	\$630.83	\$603.40	\$575.97	\$603.40	\$616.83	\$630.19	\$630.19	\$601.55	\$630.19	\$658.84	\$7,281.01
HOYT	SALES REP	\$834.00	1	12	S	13	0.0%	F		\$1,668.00	\$1,668.00	\$1,668.00	\$1,668.00	\$1,668.00	\$1,668.00	\$1,668.00	\$1,668.00	\$1,668.00	\$1,668.00	\$1,668.00	\$1,668.00	\$20,016.00
OPEN	SALES REP	\$834.00	1	12	S	13	0.0%	S		\$1,668.00	\$1,668.00	\$1,668.00	\$1,668.00	\$1,668.00	\$1,668.00	\$1,668.00	\$1,668.00	\$1,668.00	\$1,668.00	\$1,668.00	\$1,668.00	\$20,016.00
OPEN	SALES REP	\$400.00	1	12	S	13	0.0%			\$800.00	\$800.00	\$800.00	\$800.00	\$800.00	\$800.00	\$800.00	\$800.00	\$800.00	\$800.00	\$800.00	\$800.00	\$9,600.00
OPEN	SALES REP	\$0.00	13	13		13	0.0%			\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
VACANT	SALES REP	\$0.00	13	13		13	0.0%			\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
VACANT	SALES REP	\$0.00	13	13		13	0.0%			\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
VACANT	SALES REP	\$0.00	13	13		13	0.0%			\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
SALES MGR BONUS										\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
TOTAL MARKETING (DOES NOT INCLUDE OVERTIME)										\$4,136.00	\$4,136.00	\$4,136.00	\$4,136.00	\$4,136.00	\$4,136.00	\$4,136.00	\$4,136.00	\$4,136.00	\$4,136.00	\$4,136.00	\$4,136.00	\$49,632.00
INCENTIVES & PROMOTIONS										600	600	600	600	600	600	600	600	600	600	600	600	\$7,200.00
TOTAL SALARIES & WAGES										\$29,056.83	\$28,364.76	\$30,634.87	\$29,934.38	\$29,233.88	\$30,330.53	\$30,433.54	\$30,788.64	\$30,959.98	\$30,234.32	\$30,959.98	\$31,685.64	\$362,617.35

05-Nov-72

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ACCOUNT DESCRIPTION	A/C NUMBER	STAR CABLE OHIO NORTH												TOTALS
		JAN	FEB	MAR	APR	MAY	JUN	JULY	AUG	SEP	OCT	NOV	DEC	
SALARIES & WAGES - PLANT	4001	12,044.54	11,632.30	12,942.62	12,527.18	12,111.74	12,609.72	12,609.72	12,850.29	12,995.49	12,566.64	12,995.49	13,424.35	151,310.10
SALARIES & WAGES - PLANT O/T	4002	1,558.27	1,484.06	1,719.92	1,645.14	1,570.36	1,660.00	1,660.00	1,672.12	1,698.25	1,621.06	1,698.25	1,775.45	19,762.89
SALARIES & WAGES - MAINT	4004	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
SALARIES & WAGES - MAINT O/T	4005	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00

x 10% = 17107.30

x 100% = 25425.00 drop labor